

Careers

Ballroom Baths & Home Design is expanding.

Thank you for visiting the Ballroom Baths & Home Design careers and employment opportunities page! As a leading premiere design-build remodeling firm serving Boerne and Texas Hill Country, we are continuously on the lookout for talented, motivated, passionate individuals to join our team, as our company continues to expand.

In keeping with our company mission to “exceed customer expectations, through quality craftsmanship, brilliant artistry and attention to detail,” Ballroom Baths & Home Design is interested **only** in those individuals considered to be the best of the best in the residential remodeling industry. Accordingly, qualified applicants must possess the requisite combination of experience, professionalism, and dedication to superior craftsmanship.

Applicants that wish to be taken into consideration must be capable of demonstrating prior documented experience and appropriate licensing in your respective field (when applicable), as well as be able to pass a full background check and drug screening. As you browse the available positions provided below, it is imperative that you pay close attention to the specific criteria, qualifications, and characteristics that Ballroom Baths demands of its team members.

If you feel you would be a good fit, and you would like to explore the possibility of becoming a valued member of our elite team, please submit any and all information that might allow us to assess your potential candidacy, including, but not limited to, the following:

- Résumé
- Portfolio and/or Photos, Images, Videos or Web links of past work
- Cover Letter and/or Applicant Statement
- References
- Proof of licensing and insurance (where applicable)

Information may be submitted* via the Upload tab on this page, or submitted directly at careers@ballroombaths.com.

**Please, no phone calls regarding employment prior to our initial contact.*

~Available Positions~

Sales Representative

Description: Full-time or part-time position in which contractor or employee identifies, engages, and corresponds with, potential, existing and/or prior clients, in an effort to increase client base, and expand company revenue.

Location: Boerne, San Antonio, Kerrville, Hill Country

Salary: Commensurate with experience, as well as full or part time status. Options include base pay plus commission, salary plus commission, straight commission, or straight base pay. Candidates with demonstrated prior success will be given priority for consideration of superior compensation packages.

Qualifications/ Experience:

- Minimum 5 years of experience in sales, marketing, or a related field; AND/OR
- Education, degree, or training in sales or marketing related fields

Core Duties & Responsibilities: (dependent on full or part time status, and compensation package determined upon interview)

- Generating new Leads
- Following up on Existing Leads
- Contact with previous and existing clients

Additional Criteria: (not required, but candidates possessing additional skills, experience, education, or other criteria that may compliment this position will be given priority)

- Bilingual- English & Spanish
 - Bilingual- English & Other language
 - Access to leads and/or Existing client base in associated field
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Project Manager

Description: Provide full-service project management on multiple projects, while ensuring projects are carried out ***in accordance with our company mission of providing superior quality craftsmanship that exceeds client expectations.***

Location: Boerne, San Antonio, Kerrville, Hill Country

Salary: Commensurate with experience; quantity of projects managed; and/or type of project and revenue produced by projects being managed.

Qualifications/ Experience:

- Minimum 5 years project management; OR
- Education, degree or training in related field
 - *NOTE: Associate/Bachelor Degree Preferred, however, candidates possessing lesser degrees of education may also be given consideration*
- Full knowledge of process and procedures associated with residential renovation
- Full knowledge of local, state and federal regulatory and compliance matters concerning residential renovations, including zoning, codes, state law and municipal ordinances; contractor licensing and insurance requirements,

Core Duties & Responsibilities:

- Oversee process and procedures associated with residential renovation through project completion
- Ensure full compliance with local, state and federal regulations, laws, ordinances, codes, whether pertaining to zoning, permitting, specialty trade contractors [state regulation of professions—look up Texas statutes]
- Responsible for:
 - Ensuring project deadlines are met, or when necessary seeking client approval for extensions or deviations from pre-determined deadline
 - Ensuring project is completed in accordance within budget, keeping in mind company revenue, but with a primary focus on client expectations
 - Ensuring cleanliness of client's home, both during renovation process and upon project completion
 - Ensuring quality, craftsmanship, productivity, and xx are in accordance with the company's superior standards
 - Ensuring complete observance to the importance of ALL scheduled inspections
 - When necessary, providing conflict resolution and manage all on-site aspects associated with a residential renovation project with an utmost focus on client satisfaction
 - Consulting, conferring, and corresponding with other project managers
 - Continued communications with superiors, including status updates; notification of client request to deviate, alter or modify projects; seeking prior approval in accordance with company policy
 - Ensuring quality, craftsmanship, productivity, and xx are in accordance with Ballroom baths superior standards
- Ability, Skills & Characteristics:
 - Attention to Detail
 - Highly organized
 - Ability to multi-task
 - Professional, responsible, courteous, and service-oriented
 - Ability to perform and adapt when faced with high-volume and high-stress environments

Trade Specialist.

Description.

- Provide contracted services in accordance with the specialization, skills, expertise, and regulations associated with your respective trade.
 - Specific Trade Specialties:
 - Plumbers
 - Electricians
 - Framers
 - Concrete and Foundation Specialists
 - General Carpentry
 - Dry Wall
 - Mud and Tape
 - Basic Flooring
 - Painting

- Tile Installers
 - Cabinet Installers
 - Countertop Installers
- Stone
 - Granite

Location: Boerne, San Antonio, Kerrville, Hill Country

Salary: Bid per Project

[Note: Some specialty trade services may involve direct company hire of employee/ contractor not requiring bid]

Qualifications/ Experience:

- Meet all necessary licensing and insurance requirements as required by law. *(Required)*
- Minimum 5 years of experience. *(Required)*
- Verifiable experience, education, and/or apprenticeship in high-end remodeling projects
- Proven ability to produce quality work
- Ability to assess unique scenarios and propose and articulate potential remedies to client, project manager, and all other superiors
- Attention to detail, artistic approach, and overall dedication to the field of design and renovation.

Core Duties & Responsibilities

- Continuing duty to maintain licensing and insurance through project completion
- Ensure adherence to standards and regulations proscribed by industry and profession.
- Implementation of highly particularized planning procedures in accordance with specifications for project or portion of project
- Review, interpret, and Assess Bid Packages
- Ability to Identify, Articulate, and propose solutions, while ensuring notification to superiors
- Work in conjunction with project manager to ensure adherence to timing and budget schedules
- Assist project manager as necessary in ordering materials and/or ensuring preparation and execution of all scheduled inspections
- Maintaining a continuing optimistic and productive attitude and approach with all aspects of renovation process
- Observance of company policy, including maintaining positive, productive, beneficial, and most importantly, necessary, communications or interactions with client, fellow contractors and employees, project managers, and any other applicable superior, subordinate, or other person involved or having interest in the project at hand.

Interior Designer

Description: Responsible for perceiving, conceptualizing and implementing the core functions associated with design and renovation process—artistry, beauty, symmetry, appeal, function, and features.

Location: Boerne, San Antonio, Kerrville, Hill Country

Salary: Commensurate with Experiences.

Qualifications/ Experience:

- 3 years minimum experience; AND
- Degree in related field
- Ability to creatively imaginatively, and artistically conceptualize, and articulate design images, strategies, and alternatives, and provide rendering in the following formats:
 - 3D Imaging
 - 2D Imaging
 - Hand Drawn Color Renderings
 - 20/20 Elevations

Core Duties & Responsibilities:

- To be discussed and assigned with company owner upon interview

- Perceives, articulates, and relays in appropriate manner initial design plans, images, strategies, and alternatives
- Coordinates, manages, and ensures adherence to original plans, and notifies project manager and other superiors when necessary.
- Responsible for ensuring planning implementation from design process to renovation/project completion

Additional Criteria: (not required, but candidates possessing additional skills, experience, education, or other criteria that may compliment this position will be given priority)

- Bilingual- English & Spanish
- Bilingual- English & Other language
- Knowledge of additional relevant software, techniques, or other relevant technology